

EXHIBIT B

XXX Dealership

Job Description

Sales Associate

Job Data

Job Title:.....Sales Associate
Department:.....Sales Department
Supervisor:Sales Manager

Summary Description

Provide prompt, dependable, high quality, vehicle sales to customers by using current proactive feature benefit sales techniques.

Key Results Areas

- Motorcycle Sales
- Customer Service

Major Duties and Responsibilities

1) Sales Department Operations

- Attain new and used sales quotas as agreed upon with the sales manager.
- Use floor time effectively to meet customer needs and solicit sales of all products.
- Present the features of all products to customers along with their benefits.
- Show each customer advantages of products over competing brands.
- Maintain the computerized inventory control system along with net profit objectives which eliminate the possibility of "lower than anticipated" profits.
- Cross sell additional parts, accessories, HOG memberships, F&I products, Warranties & service contracts etc. with all new and used vehicles.
- Maintain profit margin objective for all vehicle sales.
- Follow procedures to ensure timely and proper completion of all paperwork.
- Follow procedures for quick and efficient handling of warranty items, including tagging and proper storage of these items.
- Introduce new customers to the service, parts, general merchandise and F&I departments and their personnel.

2) Customer Service

- Follow the C.U.S.T.O.M. sales process.
- Greet customers immediately, in a courteous and friendly manner.
- Handle telephone transactions quickly, and courteously.
- Ensure customers are properly qualified for needs, wants, and ability to buy.
- Practice a feature / benefit selling methodology so that all customers receive consistent treatment when doing business.
- Use a common and consistent quotation methodology for vehicle sales, trade-ins and purchases.
- Conduct a road test, and pre-delivery inspection prior to delivery to customer.
- Ensure the delivery to customer is an "EVENT" which endears the customer to the dealership.
- Contact customers using mailing lists, tickler files and personal follow-up to encourage additional sales and ensure customer satisfaction.
- Handle customer complaints reasonably, showing empathy and a positive attitude, and demonstrate our commitment to "Make Things Right".



PERFORMANCE CONSULTING

P0041

XXX Dealership

Job Description

Sales Associate

2) Customer Service cont.

- Attend training sessions to keep current with sales techniques and sales department issues.
- Cultivate prospects (e.g., showroom customer follow-up, phone-in inquiries, past owners, etc.).

3) Other Duties

- As Assigned

Supervisory Responsibilities

- None

Commitments

- Treat all employees and customers fairly, courteously, and with dignity.
- Model superior customer service behavior for all sales personnel by maintaining positive relationships with customers, employees GM and owner(s).
- Remain current with all Sales department training available by reviewing ProSell & P.A.C.E. tapes and attending seminars, workshops, and other related training programs assigned by the Sales Manager.
- Be prompt and available for flexible scheduling.
- Be honest and fair in all business dealings.
- Meet or exceed sales quotas on a regular basis.
- Continually learn more about the products and services you sell. Stay current on motorcycle trends and selling features.

Qualifications & Job Requirements:

- Must have the ability to get along with a broad customer base.
- High energy level.
- Excellent communication Skills and demonstrated "closing skills".
- Knowledge and experience with sales of Harley-Davidson/Buell motorcycles, and other products sold by the dealership, or the demonstrated ability to quickly learn them.
- Must be able to work effectively with all areas of the dealership to maximize both the buying experience for the customer and the profitability of the dealership.

Physical Demands

- The noise level in the work environment is occasionally loud.
- Occasionally requires the ability to balance and push an _____ lb. motorcycle.
- Demonstrating products requires Sales person to spend the majority of the day on their feet.

Working Conditions

- Is potentially exposed to battery acid, gasoline, chemical cleaning materials or other toxic materials commonly found in a motor vehicle service department.
- Occasionally, exposed to exhaust fumes or other airborne particles.

P0042



EXHIBIT C

New Roc Harley-Davidson
Time Card Report

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1:59

Time Card Punches													Hours Summary				Rate Summary			
In		Out		Term		I S		Total		Base		Gross								
Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S	H	Hours	Hours	Rate	Gross

Sun

Mon

Tue

Wed

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A 11:00 17 000000017 Pay Period: 01/11/07 - 01/17/07 (7.53)

Thu IN	01/11	16:53	01/12	11:04	01 01 REG Retail 0001 Retail REG	1	16.15	16.15	7.59
Fri IN	01/12	16:59	01/13	09:09	01 01 REG Retail 0001 Retail REG	1	14.15	14.15	8.49
Sat IN	01/13	17:58	01/14	09:56	01 01 REG Retail 0901 Retail REG	1	9.70		
					0001 Retail OT	1	6.30	16.00	5.76
Sun IN	01/14	15:32			01 REG Retail				
Mon	01/15	OFF							
Tue IN	01/16	10:04	01/16	18:07	01 01 REG Retail 0001 Retail OT	1	8.05	8.05	
	01/17	OFF							

Period Hours Summary

OT	14.35
REG	40.00
Total Hours	54.35

29.89 + (7.53 Thurs)

37.42

Hours Summary

Dept 0001 Merchandise	JbCl Retail Retail	OT 1	14.35
Dept 0001 Merchandise	JbCl Retail Retail	REG 1	40.00
Total Hours			54.35

Grand Total Hours

54.35

29.89 37.42

REJECTED

01/10/07 15:32

New Roc Harley-Davidson
Time Card Report

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Time Card Punches														Hours Summary				Rate Summary				
In		Out		Term		I/O		JbCl		Dept		Ht		I S		Total		Base		Gross		
Day	Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn	I/O	Rt	JbCl	Dept	JbCl	Ht	S	H	Hours	Hours	Rate	Rate	Gross

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

17

000000017

Pay Period: 01/04/07 - 01/10/07

Thu 01/04 OFF

Fri 01/05 OFF

Sat IN 01/06 09:05

01/06 18:30

01 01 REG Retail 0001 Retail REG 1 9.40 9.40

Sun IN 01/07 10:09

01/07 15:13

01 01 REG Retail 0001 Retail REG 1 5.05 5.05

Mon IN 01/08 10:57

01/08 19:07

01 01 REG Retail 0001 Retail REG 1 8.15 8.15

Tue IN 01/09 10:54

01/09 19:05

01 01 REG Retail 0001 Retail REG 1 8.20 8.20

Wed IN 01/10 11:00

19.00 0

01 REG Retail

8

Period Hours Summary

REG 30.80

Total Hours 30.80

Hours Summary

Dept 0001 Merchandise

JbCl Retail Retail

REG 1 30.80

Total Hours 30.80

Grand Total Hours 30.80

REDACTEDCONFIDENTIAL
D0063

12/27/06 15:07

New Roc Harley-Davidson
Time Card Report

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Time Card Punches														Hours Summary			Rate Summary			
		In		Out		Term				I S		Total		Base						
Day	Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Hov

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.
Thu 12/21 OFF

17

000000017

Pay Period: 12/21/06 - 12/27/06

Fri IN 12/22 10:01 12/22 17:59 01 01 REG Retail 0001 Retail REG 1 8.00 8.00

Sat 12/23 OFF

Sun IN 12/24 09:56 12/24 15:06 01 01 REG Retail 0001 Retail REG 1 5.15 5.15

Mon 12/25 OFF

*holiday**8*

Tue IN 12/26 10:03 12/26 18:13 01 01 REG Retail 0001 Retail REG 1 8.15 8.15

Wed IN 12/27 11:48

20.00

0

01 REG Retail

8.52

Period Hours Summary

REDACTED

REG 21.30

Total Hours 21.30

*70 07 11 8*CONFIDENTIAL
D0064

12/20/06 14:03

New Roc Harley-Davidson
Time Card Report

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Time Card Punches															*Page			
In		Out		Term		Hours Summary					Rate Summary							
Day Type	Date Time	Er	Rsn	Date Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S	H	Hours	Total	Base	
																Hours	Rate	Gross

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

Thu IN 12/14 10:11

12/14 17:52

000000017

Pay Period: 12/14/06 - 12/20/06

01 01 REG Retail 0001 Retail REG 1

7.65 7.65

Fri 12/15 OFF

Sat IN 12/16 17:06

12/17 09:55

01 01 REG Retail 0001 Retail REG 1

~~16.80~~ 16.80 8.06

Sun IN 12/17 16:52

12/18 08:59

01 01 REG Retail 0001 Retail REG 1

~~16.55~~ 16.55 6.97

Mon IN 12/18 17:10

0

01 REG Retail

0.60 16.15

Tue 12/19 OFF

8.51

Wed IN 12/20 11:52

20:00

0

01 REG Retail

8.48

Period Hours Summary

OT
REG

0.60

12/17

CONFIDENTIAL
D0065

12/13/06 14:57

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary			
In	Out	Term					I S	Total	Base						
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

Thu IN 12/07 12:59

21.00

17

0

01

000000017

REG Retail

Pay Period: 12/07/06 - 12/13/06

8.41

Fri 12/08 OFF

Sat IN 12/09 09:05

12/09 18:04

01 01 REG Retail 0001 Retail REG 1

8.95 8.95

Sun IN 12/10 09:59

12/10 15:24

01 01 REG Retail 0001 Retail REG 1

5.40 5.40

Mon IN 12/11 11:59

12/11 20:03

01 01 REG Retail 0001 Retail REG 1

8.05 8.05

Tue 12/12 OFF

Wed IN 12/13 11:59

19.00

0

01

REG Retail

7.41

Period Hours Summary

REG 22.40

Total Hours 22.40

Hours Summary

38.22

REDACTEDCONFIDENTIAL
D0066

12/06/06 14:44

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary				Rate Summary			
In		Out		Term						I S		Total		Base			
Day Type	Date Time	Er	Rsn	Date Time	Er	Rsn	I/O	It	JbCl	Dept	JbCl	Et	S H	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 11/30/06 - 12/06/06

Thu IN	11/30 09:52	11/30 18:05	01 01 REG Retail 0001 Retail REG	1	8.25	8.25
Fri IN	12/01 10:09	12/01 17:56	01 01 REG Retail 0001 Retail REG	1	7.80	7.80
Sat	12/02	OFF				
Sun	12/03	OFF				
Mon IN	12/04 11:56	12/04 20:07	01 01 REG Retail 0001 Retail REG	1	8.15	8.15
Tue IN	12/05 09:53	12/05 18:57	01 01 REG Retail 0001 Retail REG	1	9.05	9.05 + 1
Wed IN	12/06 10:03	12:00 0	01 REG Retail		7.97	

REDACTED

Period Hours Summary

REG 33.25

Total Hours 33.25

Hours Summary

Merchandise

JbCl Retail Retail

REG 1 33.25

CONFIDENTIAL
D0067

11/29/06 14:04

New Roc Harley-Davidson

Time Card Report

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Time Card Punches										Hours Summary			Rate Summary								
In		Out		Term		I S		Total	Base												
Day	Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S	H	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 11/23/06 - 11/29/06

Thu	11/23	OFF																			
Fri	IN	11/24 10:03				11/24 18:10				01 01	REG	Retail	0001	Retail	REG	1		8.10	8.10		
Sat	IN	11/25 10:10	*			11/25 17:57				01 01	REG	Retail	0001	Retail	REG	1		7.80	7.80		
Sun	IN	11/26 08:54				11/26 16:13				01 01	REG	Retail	0001	Retail	REG	1		7.30	7.30		
Mon	11/27	OFF																			
Tue	IN	11/28 10:00				11/28 18:10				01 01	REG	Retail	0001	Retail	REG	1		8.15	8.15		
Wed	11/29	OFF																			

Period Hours Summary

REG 31.35

Total Hours 31.35

REDACTED

CONFIDENTIAL
D0068

11/22/06 14:50

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Total		Base		Gross	
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O Ht	JbCl	Dept JbCl	Ht	S R	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

Thu IN	11/16 10:16	11/16 18:22	01 01 REG Retail 0001 Retail REG	1	8.10	8.10
1	11/17	OFF				
Sat IN	11/18 09:08	11/18 17:52	01 01 REG Retail 0001 Retail REG	1	8.70	8.70
Sun IN	11/19 10:15	11/19 15:21	01 01 REG Retail 0001 Retail REG	1	5.10	5.10
Mon IN	11/20 12:59	11/20 19:34	01 01 REG Retail 0001 Retail REG	1	6.55	6.55
Tue IN	11/21 10:25	11/21 18:20	01 01 REG Retail 0001 Retail REG	1	7.95	7.95
Wed	11/22	OFF				

Period Hours Summary

REG	36.40
Total Hours	36.40

Hours Summary

Dept 0001 Merchandise	JbCl Retail Retail	REG 1	36.40
		Total Hours	36.40
		Grand Total Hours	36.40

REDACTED

CONFIDENTIAL
D0069

11/15/06 15:07

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary			
In		Out		Term		I S		Total		Base					
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 11/09/06 - 11/15/06

Thu IN	11/09 12:53	11/09 21:08	01 01 REG Retail 0001 Retail REG	1	8.25	8.25
Fri IN	11/10 10:06	11/10 18:28	01 01 REG Retail 0001 Retail REG	1	8.35	8.35
Sat IN	11/11 09:15	11/11 18:12	01 01 REG Retail 0001 Retail REG	1	8.95	8.95
Sun IN	11/12 09:58	11/12 15:30	01 01 REG Retail 0001 Retail REG	1	5.55	5.55
Mon IN	11/13 10:07	11/13 16:01	01 01 REG Retail 0001 Retail REG	1	5.90	5.90
Tue IN	11/14 09:59	11/14 21:34	01 01 REG Retail 0001 Retail REG	1	3.00	
			0001 Retail OT	1	8.55	11.55
Wed IN	11/15 10:08	20:00	01 REG Retail		9.92	

worked 7 DAYS

Period Hours Summary

Forget to
punch out

OT	8.55
REG	40.00

Total Hours	48.55
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Hours Summary

0001 Merchandise	JbCl Retail Retail
0001 Merchandise	JbCl Retail Retail

OT	1	8.55
REG	1	40.00

Total Hours	48.55
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58.47

REDACTED

CONFIDENTIAL
D0070

11/08/06 13:44

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Total		Base		Gross	
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 11/02/06 - 11/08/06

Thu IN	11/02 10:04	11/02 21:32	01 01 REG Retail	0001 Retail REG	1	11.50	11.50
Fri IN	11/03 12:04	11/03 20:07	01 01 REG Retail	0001 Retail REG	1	8.05	8.05
Sat IN	11/04 09:02	11/04 18:01	01 01 REG Retail	0001 Retail REG	1	8.95	8.95
Sun IN	11/05 10:13	11/05 16:35	01 01 REG Retail	0001 Retail REG	1	6.40	6.40
Mon IN	11/06 12:12	11/06 20:05	01 01 REG Retail	0001 Retail REG	1	5.10	
				0001 Retail OT	1	2.80	7.90
Tue	11/07	OFF					
Wed	11/08	OFF					

Period Hours Summary

OT	2.80
REG	40.00
Total Hours	42.80

Hours Summary

Dept 0001 Merchandise	JbCl Retail Retail	OT 1	2.80
Dept 0001 Merchandise	JbCl Retail Retail	REG 1	40.00
Total Hours			42.80
Grand Total Hours			42.80

REDACTED

CONFIDENTIAL
D0071

11/01/06 14:43

New Roc Harley-Davidson
Time Card Report

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Time Card Punches														*Page			
In Out Term Hours Summary Rate Summary																	
Day Type	Date Time	Er	Rsn	Date Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Total Hours	Base Rate	Gross

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

17

000000017

Pay Period: 10/26/06 - 11/01/06

Thu 10/26 OFF
 Fri 10/27 OFF
 Sat 10/28 OFF
 Sun 10/29 OFF

off w/out Pay

Mon IN 10/30 10:19 10/30 20:06 01 01 REG Retail 0001 Retail REG 1 9.80 9.80
 Tue IN 10/31 10:11 10/31 20:10 01 01 REG Retail 0001 Retail REG 1 9.95 9.95
 Wed IN 11/01 10:27 20.00 0 01 REG Retail 9.73

Period Hours Summary

REG 19.75

Total Hours 19.75

Hours Summary

Dept 0001 Merchandise

JbCl Retail Retail

REG 1 19.75

Total Hours 19.75

Grand Total Hours 19.75

REDACTED

CONFIDENTIAL
D0072

10/25/06 12:59

New Roc Harley-Davidson
Time Card Report

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Time Card Punches													
In				Out				Term				Hours Summary	
Day Type	Date	Time	Er Rsn	Date	Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H
												Hours	Total Base Gross

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

Thu IN 10/19 09:59

20:00 17 0

000000017
01 REG Retail

Pay Period: 10/19/06 - 10/25/06

Fri IN 10/20 11:00

10/20 19:57

01 01 REG Retail 0001 Retail REG

1 8.95 8.95

Sat IN 10/21 09:04

10/21 18:02

01 01 REG Retail 0001 Retail REG

1 9.00 9.00

Sun IN 10/22 10:05

10/22 15:25

01 01 REG Retail 0001 Retail REG

1 5.30 5.30

Mon IN 10/23 10:08

10/23 20:16

01 01 REG Retail 0001 Retail REG

1 10.10 10.10

Tue IN 10/24 10:07

10/24 11:24

01 01 REG Retail 0001 Retail REG

1 1.30 1.30

Wed 10/25 OFF

Period Hours Summary

REG 34.65

Total Hours 34.65

Hours Summary

Dept 0001 Merchandise

JbCl Retail Retail

REG 1 34.65

Total Hours 34.65

Grand Total Hours 34.65

REDACTED

CONFIDENTIAL
D0073

10/18/06 14:37

New Roc Harley-Davidson
Time Card Report

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Time Card PUNCHES										Hours Summary		Rate Summary			
In		Out		Term		I S		Total		Base					
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 10/12/06 - 10/18/06

Thu IN	10/12 13:02		10/12 21:00		01 01	REG Retail	0001	Retail REG	1	7.95	7.95
Fri	10/13	OFF									
Sat IN	10/14 09:00	*	10/14 18:17		01 01	REG Retail	0001	Retail REG	1	9.30	9.30
Sun IN	10/15 08:04		10/15 17:23		01 01	REG Retail	0001	Retail REG	1	9.35	9.35
Mon	10/16	OFF									
Tue IN	10/17 10:00		10/17 20:20		01 01	REG Retail	0001	Retail REG	1	10.35	10.35
Wed IN	10/18 09:59		0	01	REG Retail					10.41	

Period Hours Summary

REG	36.95
Total Hours	36.95

Hours Summary

Dept 0001 Merchandise

JbCl Retail Retail

REG 1	36.95
Total Hours	36.95

Grand Total Hours 36.95

REDACTED

47.36

CONFIDENTIAL
D0074

10/11/06 12:59

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Ht		Hours		Total	
Day Type	Date Time	Er	Rsn	Date Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H
												Hours	Base Rate
												Hours	Gross

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

17

000000017

Pay Period: 10/05/06 - 10/11/06

Thu 10/05 OFF
Fri 10/06 OFF
Sat 10/07 OFF
Sun 10/08 OFF

DAYS OFF w/o Pay

Mon 10/09 OFF School
Tue 10/10 OFF School

8

8

10

Wed IN 10/11 10:01 - 20:00 0 01 REG Retail

26 hours

Forgot to Punch out

Period Hours Summary

Hours Summary

REDACTED

CONFIDENTIAL
D0075

10/04/06 12:46

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary			Rate Summary		
In		Out		Term		I S			Total	Base					
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept JbCl	Ht S H	Hours	Hours	Rate	Gross		

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 09/28/06 - 10/04/06

Thu IN	09/28 10:05	09/28 21:27	01 01 REG Retail 0001 Retail REG	1	11.35	11.35
Fri IN	09/29 10:10	09/29 14:35	01 01 REG Retail 0001 Retail REG	1	4.45	4.45
Sat IN	09/30 09:05	09/30 18:06	01 01 REG Retail 0001 Retail REG	1	9.00	9.00
Sun IN	10/01 10:07	10/01 14:59	01 01 REG Retail 0001 Retail REG	1	4.90	4.90
Mon	10/02	OFF				
Tue IN	10/03 09:57	10/03 20:37	01 01 REG Retail 0001 Retail REG	1	10.30	
			0001 Retail OT	1	0.35	10.65
Wed	10/04	OFF				

Period Hours Summary

REDACTED

OT	0.35
REG	40.00

Total Hours	40.35
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Hours Summary

Dept 0001 Merchandise	JbCl Retail Retail
0001 Merchandise	JbCl Retail Retail

OT	1	0.35
REG	1	40.00

CONFIDENTIAL
D0076

08/16/06 15:15

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Total		Base		Gross	
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Rate

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

17

000000017

Pay Period: 08/10/06 - 08/16/06

Thu	08/10	OFF
Fri	08/11	OFF
Sat	08/12	OFF
Sun	08/13	OFF
Mon	08/14	OFF
Tue	08/15	OFF
Wed	08/16	OFF

vacation w/out pay

Period Hours Summary

Hours Summary

REDACTED

CONFIDENTIAL
D0077

08/23/06 15:11

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary			
In		Out		Term		I S		Total		Base					
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A.

17

000000017

Pay Period: 08/17/06 - 08/23/06

Thu 08/17 OFF

Fri 08/18 OFF

Sat 08/19 OFF

Sun IN 08/20 09:53

08/20 15:28

01 01 REG Retail 0001 Retail REG 1

5.55 5.55

Mon IN 08/21 12:03

20.00

01 REG Retail

7.97

Tue IN 08/22 12:13

08/22 20:05

01 01 REG Retail 0001 Retail REG 1

7.90 7.90

Wed IN 08/23 12:00

20.00

01 REG Retail

8.0

Period Hours Summary

REG 13.45

Total Hours 13.45

Hours Summary

REDACTED

CONFIDENTIAL
D0078

New Roc Harley-Davidson

Time Card Report

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1:56

Time Card Punches										Hours Summary			Rate Summary			
In		Out		Term		I S		Total		Base		Rate		Gross		
Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. ^{out} 17 000000017 Pay Period: 08/24/06 - 08/30/06

Thu IN	08/24 10:16	^{11:14} 08/24 14:44	01 01 REG Retail 0001 Retail REG 1	1.50	1.50
		^I 08/24 18:06	3.62 01	4.76	
Fri IN	08/25 10:42	^{20:00} 0	01 REG Retail	9.58	
Sat IN	08/26 09:32	08/26 18:30	01 01 REG Retail 0001 Retail REG 1	8.95	8.95
Sun IN	08/27 10:42	08/27 15:53	01 01 REG Retail 0001 Retail REG 1	5.20	5.20
Mon IN	08/28 10:44	08/28 20:11	01 01 REG Retail 0001 Retail REG 1	9.45	9.45
Tue	08/29	OFF			
Wed	08/30	OFF			

Period Hours Summary

REDACTED

REG	28.10
Total Hours	28.10

37.94

Hours Summary

Dept 0001 Merchandise

JbCl Retail Retail

REG 1	28.10
Total Hours	28.10

CONFIDENTIAL
D0079

09/06/06 14:40

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary				Rate Summary			
		In		Out		Term				I S				Total	Base		
Day Type	Date Time	Er	Rsn	Date Time	Er	Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Hours	Rate	Gross

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 08/31/06 - 09/06/06

Thu IN	08/31 12:54	08/31 21:15	01 01 REG Retail 0001 Retail REG	1	8.35	8.35
Fri IN	09/01 12:08	09/01 19:59	01 01 REG Retail 0001 Retail REG	1	7.85	7.85
Sat IN	09/02 09:31	18:00	01 -REG Retail		8.69	
Sun IN	09/03 10:27	09/03 11:09	01 01 REG Retail 0001 Retail REG	1	0.70	0.70
Mon	09/04	OFF			8	
Tue	09/05	OFF				
Wed IN	09/06 12:00	20:00	01 REG Retail		8	

Period Hours Summary

REG	16.90
Total Hours	16.90

Hours Summary

Dept 0001 Merchandise	JbCl Retail Retail	REG 1	16.90
Total Hours			16.90
Grand Total Hours			16.90

REDACTED

CONFIDENTIAL
D0080

New Roc Harley-Davidson
Time Card Report

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09/13/06 16:27

Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Total		Base		Rate	
Day Type	Date Time	Er Rsn	Date Time	Er Rsn	I/O	Ht	JbCl	Dept	JbCl	Ht	S H	Hours	Gross

16

Period Hours Summary

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 09/07/06 - 09/13/06

Thu IN	09/07 12:53	09/07 21:07	01 01 REG Retail 0001 Retail REG 1	8.20	8.20
Fri	09/08	OFF			
Sat IN	09/09 09:12	09/09 18:05	01 01 REG Retail 0001 Retail REG 1	8.90	8.90
Sun IN	09/10 10:13	09/10 20:00	01 REG Retail	9.87	3.58.62
Mon IN	09/11 11:53	09/11 20:01	01 01 REG Retail 0001 Retail REG 1	8.10	8.10
Tue IN	09/12 10:10	09/12 20:06	01 01 REG Retail 0001 Retail REG 1	9.95	9.95
Wed	09/13	OFF			

Period Hours Summary

REG

35.15

Total Hours

35.15

Hours Summary

JbCl Retail Retail

REG 1

35.15

REDACTED

Dept 0001 Merchandise

CONFIDENTIAL
D0081

09/20/06 15:05

New Roc Harley-Davidson
Time Card Report

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Time Card Punches										Hours Summary		Rate Summary	
In		Out		Term		I S		Ht		Hours	Total Hours	Base Rate	Gross
Day	Type	Date	Time	Er	Rsn	Date	Time	Er	Rsn				

Hours Summary

Period Hours Summary

Hours Summary

LOSCALZO, MICHELLE A. 17 000000017 Pay Period: 09/14/06 - 09/20/06

Thu IN	09/14 12:51	09/14 20:57	01 01 REG Retail 0001 Retail REG	1	8.10	8.10
Fri IN	09/15 12:09	09/15 20:03	01 01 REG Retail 0001 Retail REG	1	7.90	7.90
Sat IN	09/16 09:29	09/16 17:52	01 01 REG Retail 0001 Retail REG	1	8.35	8.35
Sun IN	09/17 10:05	09/17 15:30	01 01 REG Retail 0001 Retail REG	1	5.40	5.40
Mon IN	09/18 10:09	09/18 19:19	01 01 REG Retail 0001 Retail REG	1	9.15	9.15
Tue	09/19 OFF					
Wed	09/20 OFF					

Period Hours Summary

REG 38.90

Total Hours 38.90

Hours Summary

Dept 0001 Merchandise JbCl Retail Retail

REG 1 38.90

Total Hours 38.90

Grand Total Hours 38.90

REDACTED

CONFIDENTIAL
D0082